

Q3 FY2019 SALES PERFORMANCE

EW SALES BREAKDOWN
2019 || AS AT 31 AUG 2019

PROJECT	EWI STAKE	NO. OF UNITS LAUNCHED	NO. OF UNITS SOLD	CUMULATIVE SALES (MILLION)	SALES VALUE (MILLION)	
					FY2015-2018	FY2019
United Kingdom						
London City Island	75%	1,145	976	£539	£523	£17
Embassy Gardens	75%	593	411	£349	£341	£8
Wardian London	75%	767	650	£450	£428	£22
Millbrook Park	70%	188	72	£28	£23	£4
Kensal Rise & Maida Hill	70%	71	71	£50	£34	£16
Nantly House	35%	75	75	£20	£19	£1
Aberfeldy Village	35%	344	176	£56	£31	£26
Kew Bridge	70%	667	540	£250	£223	£27
Barking Wharf Ph1	70%	597	597	£166	£166	-
Woking	70%	-	-	£15	-	£15 ¹
UK Sub-total		4,447	3,568	£1,924	£1,787	£137
Australia						
West Village	100%	398	374	A\$288	A\$288	A\$1
Yarra One	100%	256	179	A\$161	A\$131	A\$30
Australia Sub-total		654	553	A\$449	A\$418	A\$31
GRAND TOTAL²		5,101	4,121	RM10,938	RM10,165	RM773

Note:

- 1) Sale of land to Local Authority
- 2) Sales in RM based on exchange rates: £1:RM5.0219; A\$1:2.8476 as at 31 July 19

EW **PROJET DETAILS**
2019 ||| **AS AT 31 AUG 2019**

PROJECT	EWI STAKE	LAND SIZE (ACRE)	GDV (MILLION)	CUMULATIVE SALES (MILLION)	EFFECTIVE UNBILLED SALES (MILLION)
United Kingdom					
London City Island	75%	6.0	£691	£539	£170
Embassy Gardens	75%	5.4	£933	£349	£114
Wardian London	75%	1.4	£566	£450	£332
Millbrook Park	70%	2.7	£108	£28	£3
Kensal Rise & Maida Hill	70%	1.9	£97	£50	£2
Nantly House	35%	1.1	£24	£20	£4
Aberfeldy Village	35%	7.0	£272	£56	£7
Kew Bridge	70%	16.5	£579	£250	£147
Barking Wharf Ph1	70%	3.9	£166	£166	£116
Barking Wharf Ph2	70%	1.1	Yet to be launched		
Woking	70%	2.3	£309	£15	-
UK Sub-total		49.2	£3,745	£1,924	£896
Australia					
West Village	100%	1.2	A\$315	A\$288	A\$288
Yarra One	100%	0.5	A\$243	A\$161	A\$156
Macquarie Park	100%	0.7	Yet to be launched		
Australia Sub-total		2.4	A\$558	A\$449	A\$444
GRAND TOTAL¹		51.6		RM10,938	RM5,763

Note:

1) Sales in RM based on exchange rates: £1:RM5.0219; A\$1:2.8476 as at 31 Jul 19